



# ICANN Planning and Finance update

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# Planning Process



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Five - Year  
Operating Plan  
Update

2

Q2 Stakeholders  
Presentation  
Financial section  
(excerpts)

3

FY16 Operating  
Plan & Budget  
Development





# Five -Year Operating Plan Update

# Summary of Public Comments

1

Positive feedback on the development of initial Five-Year Operating Plan (process & format)

2

More work needed to refine the proposed KPIs (more specificity and clarity)

3

Introduction of Five-Year Financial Model helps understanding of ICANN's approach

# Summary of Results

Respondents	Planning / Process	KPIs	Dependencies	Phasing	Financial Model	Other
Business Constituency		4	1		1	3
Intellectual Property Constituency		5	1	1		3
U.S. Chamber of Commerce		1				2
ccNSO Strategy & Operating Plan WG	2	13		2	6	9
Registries Stakeholder Group		8		4	3	3
Center for Data Innovation		2		1		4
ALAC		3		1		6
Noncommercial Users Constituency		2		1		8
<b>Total (8/100)</b>	<b>2</b>	<b>38</b>	<b>2</b>	<b>10</b>	<b>10</b>	<b>38</b>

# Planning/Process Comments

1. Several contributors noted the process improvements that have taken place
2. Clarification on the mechanisms for keeping the Five-Year Operating Plan updated in line with community expectations

Five-Year Operating Plan will be updated each year, using a similar timeframe



## Update Process



# KPI Comments

1. Requests for clarification or definition of KPIs and their phrasing
2. Comments on the KPI development and review process
3. Comments on the quality of some KPIs



1. Continue to refine KPIs over time & share with the community
2. KPI results will be shared with the community, using a number of mechanisms
3. Questions / clarifications available in posted Public Comments Report & appropriate changes will be included in updated Five-Year Operating Plan



# Dependencies Comments

1. Dependencies identified for 4.3 should be incorporated in the phasing section
2. Community bandwidth is not just a dependency for 2.3 but supports ICANN's success in almost all areas



1. Dependencies wording on 4.3 revised
2. Message received, adjusting the text to explain the particular issues associated with engaging the community on the evolution of domain name marketplace

# Phasing Comments

1. Requests for clarification or definition of phases and their phrasing
2. Comments on the SO-AC Special Request process
3. Comments on the underlying Strategic Plan



1. Clarifications will be added
2. Elimination of this SO-AC process is planned after structural improvements to ICANN's planning and budgeting process
3. Changes to the Strategic Plan will take place during FY19 or if a critically significant event or development

# Financial Model Comments

1. Input on the financial model received compliments but also set of questions and requests for clarification
2. Difficult to assess proposed activities in the plan are affordable or unacceptable increases or decreases to ICANN's income and expenditure
3. Clarification of the expenses for new gTLDs



1. Satisfied with the structure of the financial model
2. Appropriate changes will be included in the updated Five-Year Operating Plan
3. Clarification of the expenses added to the model

# Other Comments

1. Input ranged from typographical errors found in the document
2. Requests for more information about aspects of the plan
3. Comments on the underlying Strategic Plan

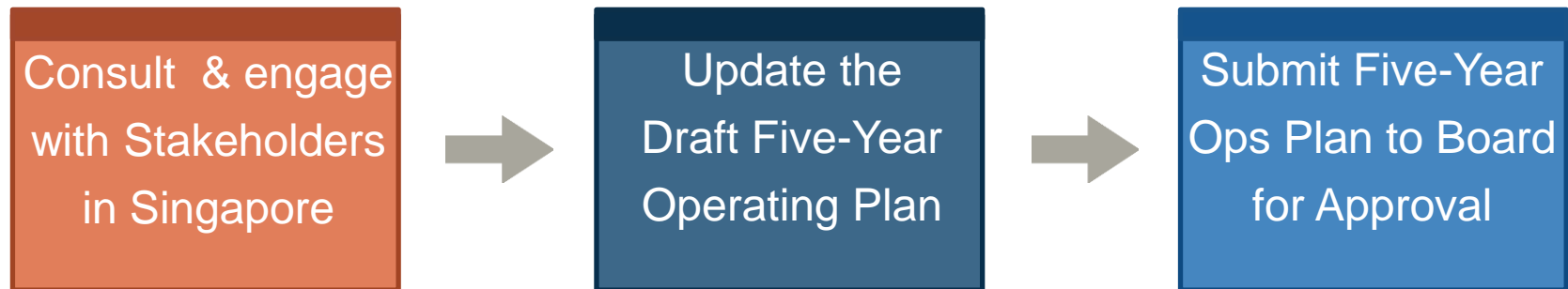


1. Typographical errors noted & corrected
2. Questions / clarifications available in Public Comments Report & appropriate changes updated in Plan
3. Changes to the Strategic Plan will take place during FY19 or if a critically significant event or development is observed

# Process to Finalize Five-Year Operating Plan

Public Comments Report:

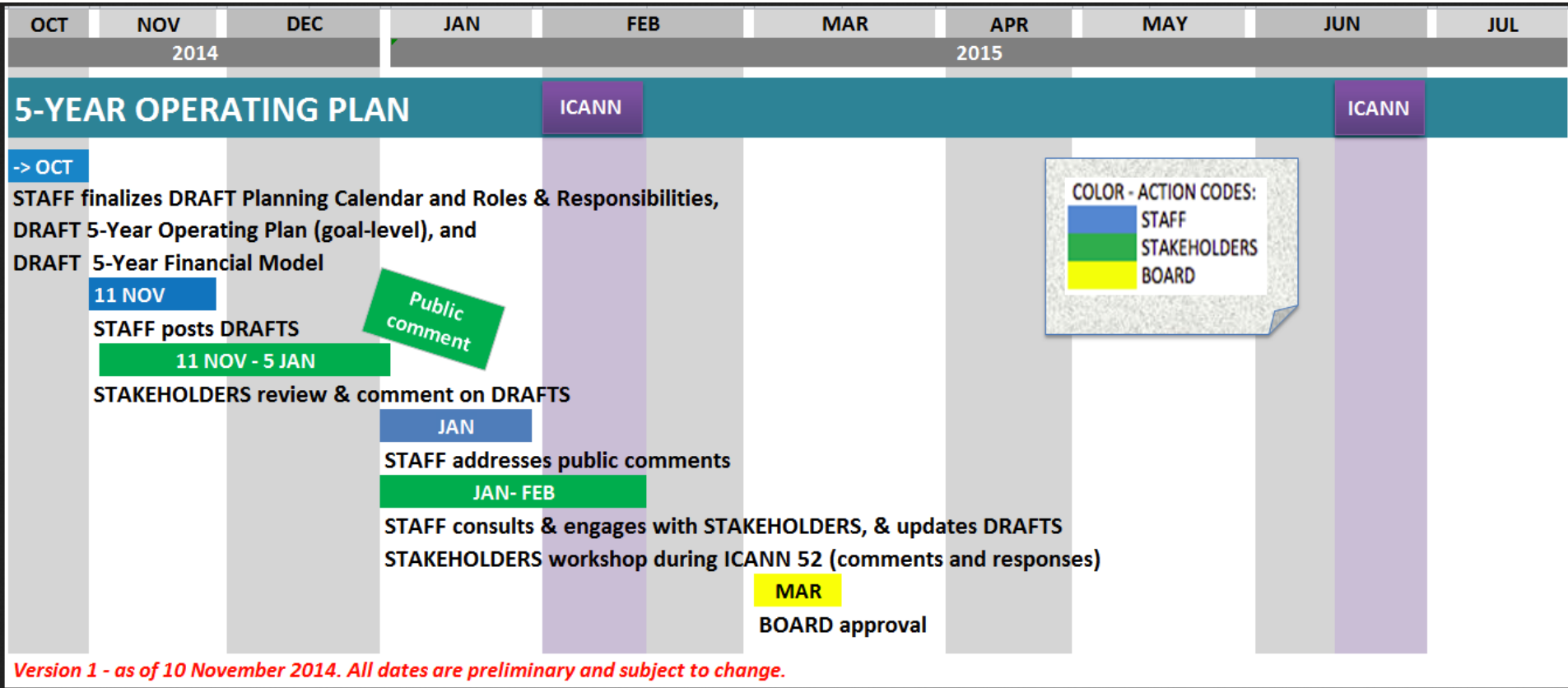
<https://www.icann.org/public-comments/proposed-opplan-budget-2016-2020-2014-11-11-en>



ICANN is currently operating under its [FY2015 Operating Plan and Budget](#) which ends 30 June 2015.



# Five-Year Operating Plan Schedule




Public Comment Forum link:

<https://www.icann.org/public-comments/proposed-opplan-budget-2016-2020-2014-11-11-en>

# Update Process



A world map composed of a network of white dots and lines on an orange background. The dots represent nodes and the lines represent connections, forming a complex web that outlines the continents. The background is a solid orange color.

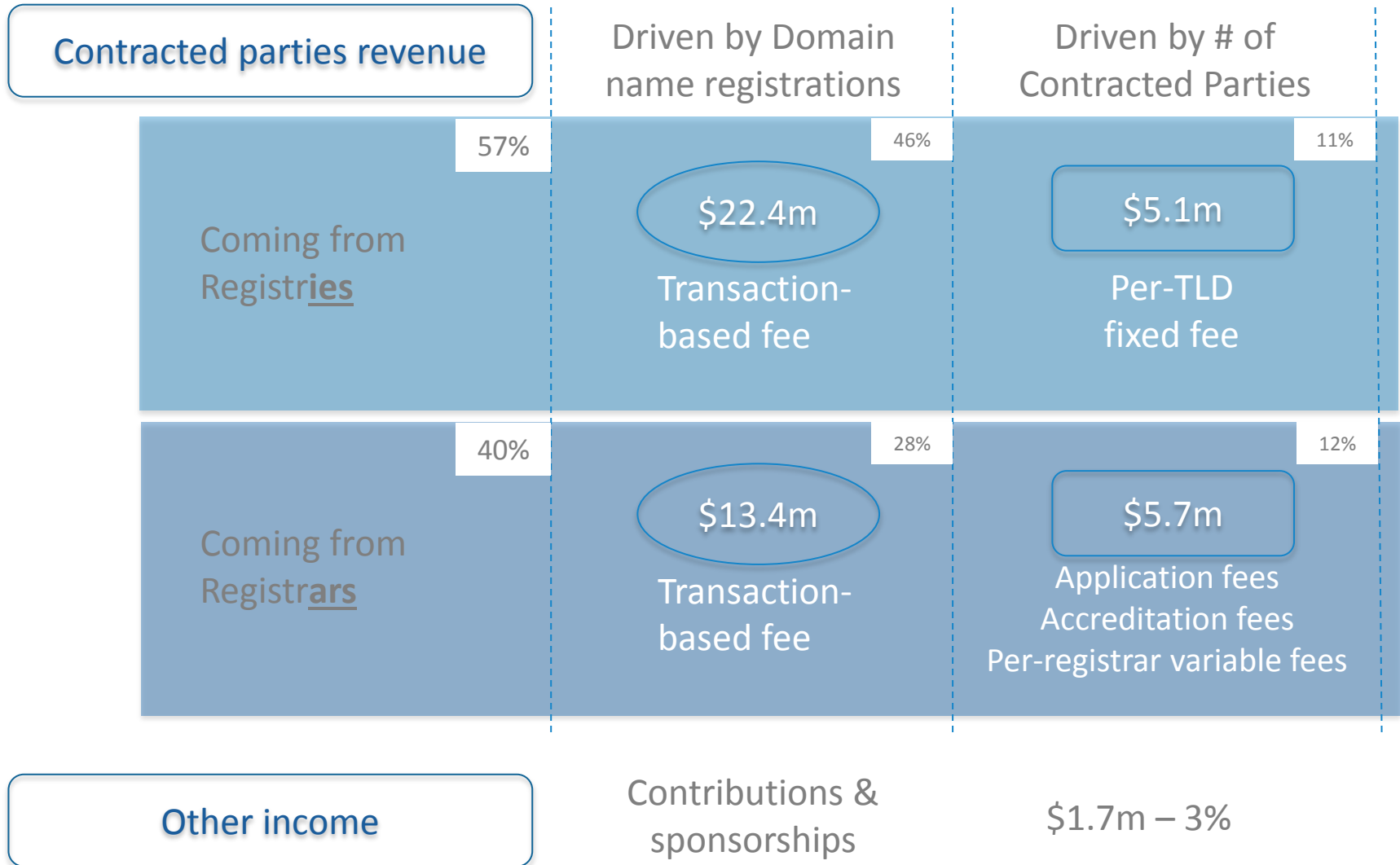
# **Q2 Stakeholders Presentation**

## **Financial section (excerpts)**

# Agenda of the Q2 Stakeholders call

- .[?] President's Overview (10 min) - Fadi Chehadé
- .[?] Policy Update (10 min) - David Olive
- .[?] Management Update (15 min) - Sally Costerton
- .[?] Financial Update (10 min) - Xavier Calvez
- .[?] Q&A (30 min) - All

# FY15 H1 Revenue Overview – ICANN Ops

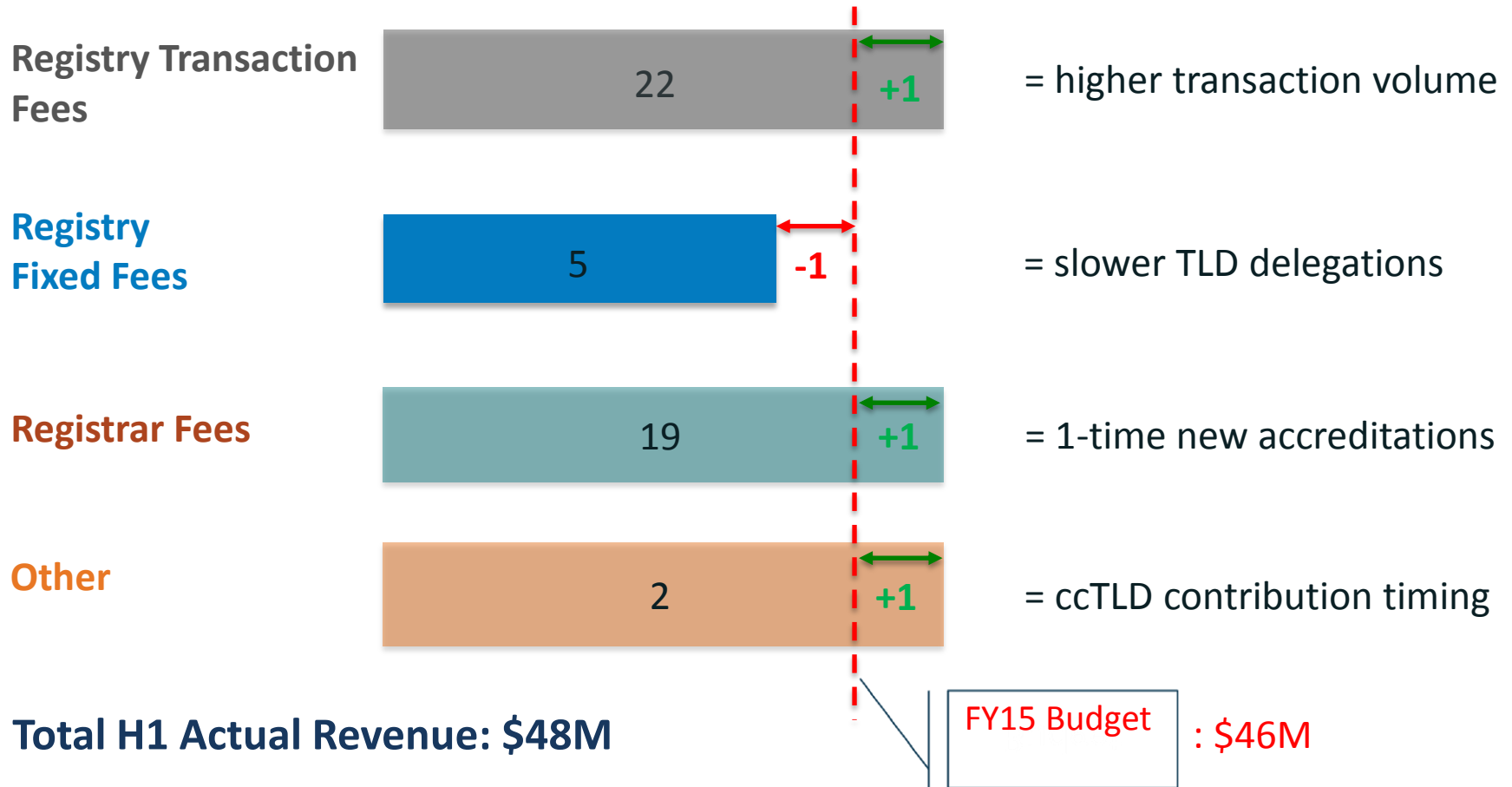


In millions, USD - unaudited



# FY15 H1 Revenue vs Budget – ICANN Ops

Revenue overall on target in H1. Continued slower new TLD delegations impacting fixed fee revenue.

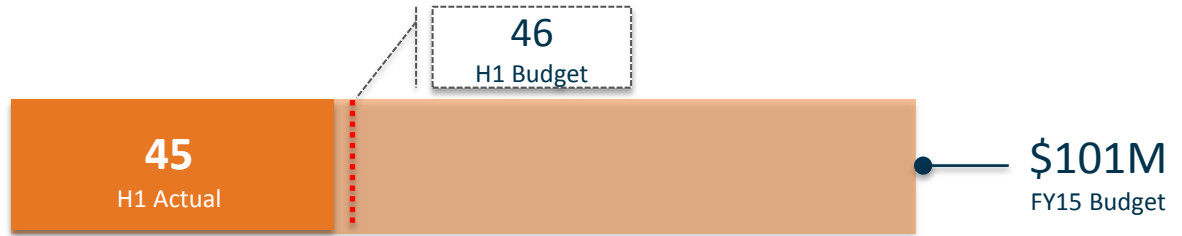


# FY15 H1 Expenses vs. Budget – ICANN Ops

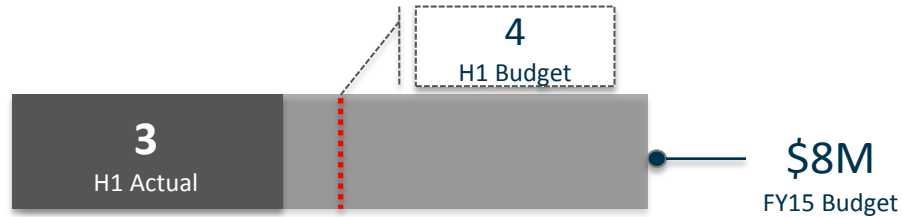
Cost control keeps baseline expenses within budget in H1.

Managed by Staff

**Operating Expenses**  
(Baseline – excl. Initiatives & Hist. Dev. Costs Reimbursement)



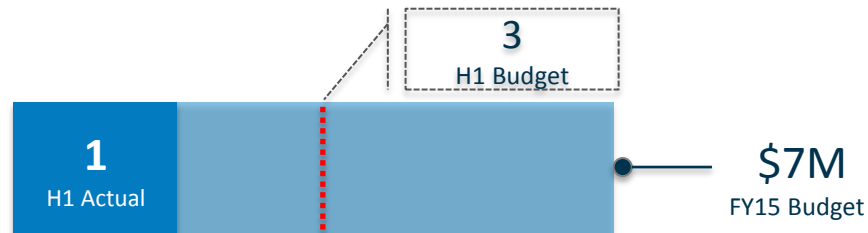
**Capital Expenses**



Community driven

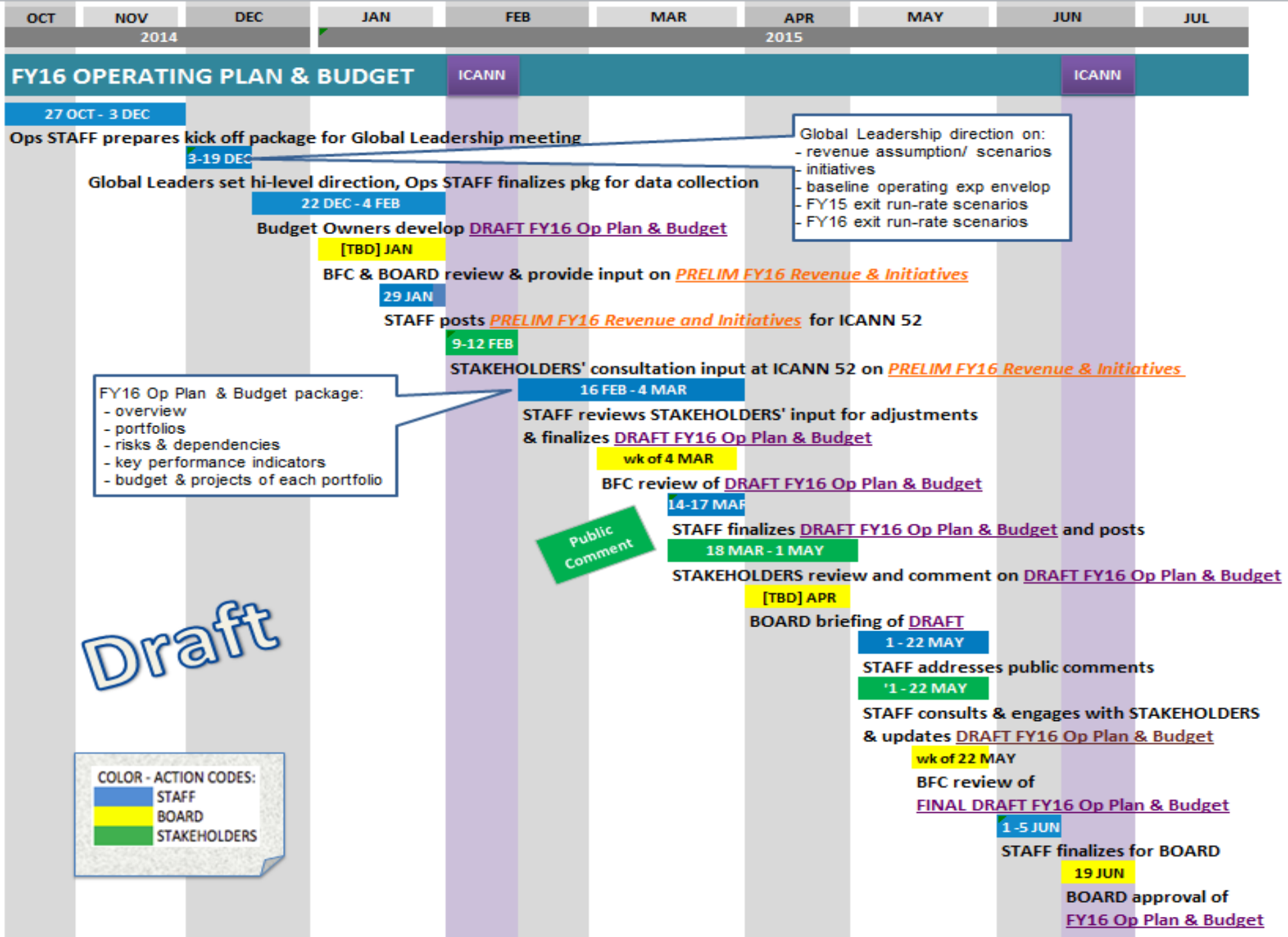
Initiative spend slower than assumed in H1.

**Approved Initiatives**  
(USG Transition Project)

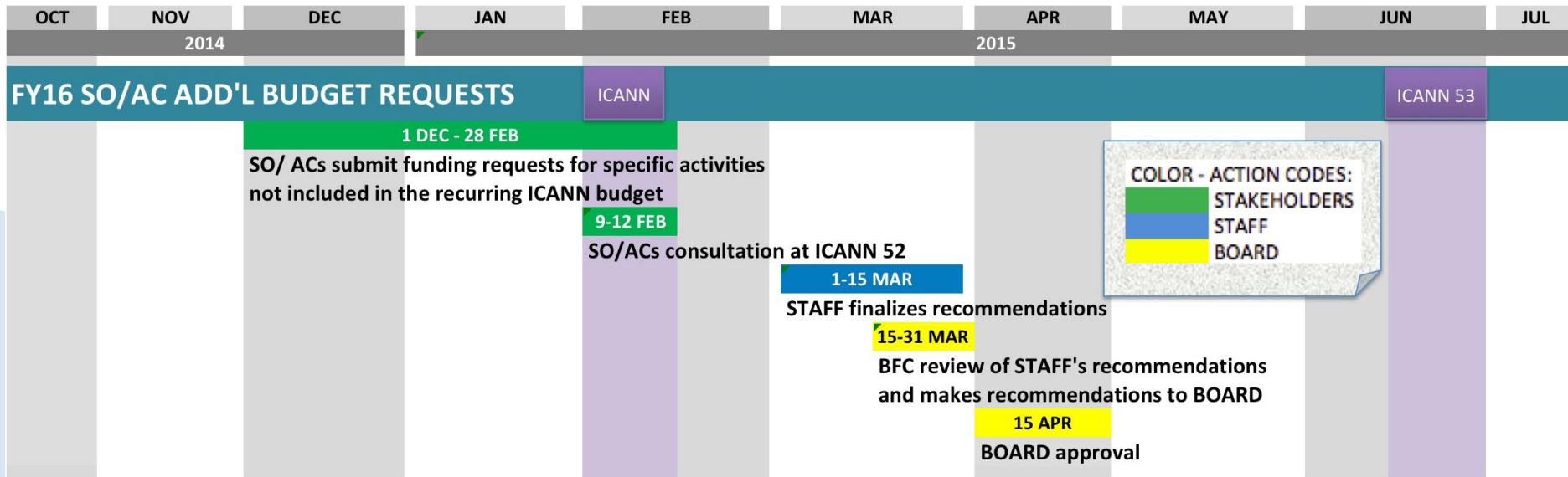


A world map where the continents are defined by a network of white dots and connecting lines, set against a solid teal background. The dots vary in size and are connected by thin white lines, creating a mesh-like structure that outlines the major landmasses.

# **FY16 Operating Plan and Budget Development**



# Budget calendar 2/2





# 5 Strategic Objectives | 16 Goals

1. Evolve and further **globalize** ICANN

2. Support a healthy, stable, and resilient **unique identifier ecosystem**

3. Advance **organizational, technological and operational excellence**

4. Promote ICANN's role and **multistakeholder** approach

5. Develop and implement a **global public interest** framework bounded by ICANN's mission.

# FY16 Management System

